

BLACKHAWK ARCHERS OF LA CROSSE WISCONSIN, INC.
ANNUAL MEETING – MARCH 2, 2014
LA CROSSE ARCHERY
ONALASKA, WI

Present at the meeting: Jon & Holly Powell, Dan Dahle, Ron Schmidt, Anthony Schmidt, Laura Rosenthal, Burt & Jane Bangsberg, John & Logan Robison.

The meeting was called to order by President Jon Powell. The 2013 meeting minutes were reviewed, and Anthony Schmidt made a motion to accept the minutes as written, seconded by Ron Schmidt. Motion passed.

Jon Powell presented the President's Report

Not a lot of extra work was completed at the club in 2013. The roof which was repaired in 2012 did not leak and the kitchen was kept much cleaner in 2013 due to those repairs. We had close to 50 at the 3D shoot, the Open at the beginning of June was poorly attended. It was not promoted by the WAA. The summer league ended up being rained out. The lawn mower has been fixed. The remaining 2012 maintenance is to be completed this year, John Robison made a motion to approve the President's Report. Seconded by Jane Bangsberg. Motion passed.

Laura Rosenthal presented the Treasurer's Report.

Please refer to the attached documents. The accounts at Union State Bank of West Salem were closed in 2013 and the balance of the club's funds were transferred to Altra Federal Credit Union. Motion to accept the Treasurer's Report made by Dan Dahle, seconded by Jon Powell. Motion passed.

Jon Powell presented the Range & Grounds Report

Overall the Bales and the 3D targets are in pretty good shape. Jon will be speaking with Tom Stange of Coulee Archers to find out what they do to repair their 3D targets. Anthony Schmidt also offered to look into the home patch kit for 3D targets. A brief discussion about making a place at the club specific for those who want to shoot a crossbow. One Excelsior bale will be left uncovered and be marked specifically for the Corssbow enthusiasts. There will be signage at the clubhouse with directions to this bale. We will also be making signage for the space by the front gate noting that membership is required. Motion made by Ron Schmidt to accept the range report, seconded by Anthony. Motion passed.

New Business:

The 2014 Shoot Schedule has been set

May 3-4	3D Shoot – unmarked – Also the 4H Shooting Sports 3D shoot
May 18	WCFAL at Coulee Archers
June 1	WCFAL at Blackhawk
June 14	Marked 3D shoot
June 15	WCFAL at TWSA (Tomah)
June 29	WCFAL at Blackhawk
July 13	WCFAL at Winona Archers
July 27	WCFAL Championship at Coulee Archers
August 9-10	3D Shoot - unmarked

To promote shooting at Blackhawk, Laura volunteered to prepare a flyer to hand out at the next 4H Shooting Sports day. The flyer will have Blackhawk's shoot schedule, a membership application and a reminder for parents of the 4H 3D shoot on May 3-4 at Blackhawk.

2014 Officer Elections: - All nominations were made and a single vote was taken at the end confirming all nominees.

Range Captains: John Robison & Art Wells
Treasurer/Secretary – Laura Rosenthal
Vice President – Dave Halvorson
President – Jon Powell

All nominees accepted and the vote was unanimous.

Motion made by Ron Schmidt and seconded by Dan Dahle to adjourn the meeting.

BLACKHAWK TRASURER'S REPORT EFFECTIVE 12/31/2013

Cash Balances

ACCOUNT	01/01/2013 BALANCE	12/31/2013 BALANCE
ALTRA CHECKING	\$2,174.91	\$4,385.64
ALTRA SAVINGS	\$5.00	\$5,286.45
UNION STATE BANK CHECKING	\$739.56	\$0.00
UNION STATE BANK MONEY MARKET	\$6,119.86	\$0.00

Real Estate Taxes

2008: \$1,629.64
2009: \$1,619.24
2010: \$1,648.68
2011: \$1,656.80
2012: \$1,661.82
2013: \$1,651.63

Membership

YEAR	2008	2009	2010	2011	2012	2013
FAMILY/LIFE MEMBERSHIPS	62	60	47	38	35	19
INDIVIDUAL MEMBERSHIPS	30	40	31	20	23	20
YOUTH MEMBERSHIPS	2	1	2	0	2	1
CORPORATE MEMBERSHIPS	5	7	3	1	2	2
TOTAL MEMBERSHIPS	99	108	83	59	62	42

Blackhawk Archers of La Crosse Wisconsin, Inc.
Profit & Loss
January through December 2013

	<u>Jan - Dec 13</u>
Ordinary Income/Expense	
Income	
Concession Income	621.00
Interest Income	6.37
Membership Fee Income	1,905.00
Miscellaneous Income	40.00
Shoot Income	1,495.52
WCFAL Income	195.00
Total Income	<u>4,262.89</u>
Cost of Goods Sold	
Concession Expense	328.34
WCFAL Shoot Expense	117.00
Total COGS	<u>445.34</u>
Gross Profit	3,817.55
Expense	
Bank Fees	3.50
Business Expenses	
Business Registration Fees	10.00
Total Business Expenses	<u>10.00</u>
Operations	
Supplies	28.49
Website Expense	70.85
Total Operations	<u>99.34</u>
Other Types of Expenses	
Insurance - Liability, D and O	531.15
NFAA/WAA/WCFAL Membership Fees	80.00
Property Insurance	506.00
Total Other Types of Expenses	<u>1,117.15</u>
Real Estate Taxes	1,661.82
Repairs & Maintenance & Bales	133.72
Utilities	132.11
Total Expense	<u>3,157.64</u>
Net Ordinary Income	<u>659.91</u>
Net Income	<u><u>659.91</u></u>

Blackhawk Archers of La Crosse Wisconsin, Inc.
Balance Sheet
As of December 31, 2013

	<u>Dec 31, 13</u>
ASSETS	
Current Assets	
Checking/Savings	
Altra Checking 279689 84	3,854.49
Altra Savings 279689 00	5,286.45
Total Checking/Savings	<u>9,140.94</u>
Total Current Assets	9,140.94
Fixed Assets	
Buildings - Clubhouse	16,089.52
Furniture and Equipment	3,334.31
Land - Operating	89,100.00
Total Fixed Assets	108,523.83
Other Assets	
Other Assets	540.00
Total Other Assets	<u>540.00</u>
TOTAL ASSETS	<u>118,204.77</u>
LIABILITIES & EQUITY	
Equity	
Opening Balance Equity	117,182.48
Retained Earnings	362.38
Net Income	659.91
Total Equity	<u>118,204.77</u>
TOTAL LIABILITIES & EQUITY	<u>118,204.77</u>

Blackhawk Archers of La Crosse Wisconsin, Inc.
Profit & Loss Detail
 January through December 2013

Date	Num	Name	Memo	Amount
Ordinary Income/Expense				
Income				
Concession Income				
04/11/2013			CONCESSIONS	120.00
05/16/2013	2013-006		MAY 3D CONCESSIONS	169.00
06/18/2013	2013-007		WCFAL CONCESSIONS	140.00
06/18/2013	2013-007		3D CONCESSIONS	79.00
08/14/2013	2013-005		CONCESSION INCOME	113.00
Total Concession Income				621.00
Interest Income				
01/31/2013			Interest	1.30
02/28/2013			Interest	1.07
03/31/2013			Interest	0.18
06/30/2013			Interest	1.16
09/30/2013			Interest	1.33
12/31/2013			Interest	1.33
Total Interest Income				6.37
Membership Fee Income				
02/11/2013			ROSENTHAL 2013	40.00
03/08/2013	2013-002		MEMBERSHIP	145.00
03/25/2013			MEMBERSHIP	380.00
04/08/2013	2013-003		MEMBERSHIP FEES	310.00
05/16/2013	2013-006		MEMBERSHIPS	390.00
06/18/2013	2013-007		MEMBERSHIP	170.00
08/21/2013	2013-004		MEMBERSHIP	300.00
09/09/2013	2013-013		MEMBERSHIP	170.00
Total Membership Fee Income				1,905.00
Miscellaneous Income				
06/18/2013	2013-007		HMONG DONATION	40.00
Total Miscellaneous Income				40.00
Shoot Income				
04/25/2013			3D REGISTRATIONS	380.00
05/16/2013	2013-006		MAY 3D INCOME	645.00
06/24/2013	2013-008		3D REGISTRATIONS	120.00
08/14/2013	2013-005		3D SHOOT INCOME	265.00
09/09/2013	2013-014		WAA OPEN INCOME	85.52
Total Shoot Income				1,495.52
WCFAL Income				
06/18/2013	2013-007		WCFAL REGISTRATIONS	195.00
Total WCFAL Income				195.00
Total Income				4,262.89
Cost of Goods Sold				
Concession Expense				
05/16/2013	1014	Hansen's IGA	APRIL 3D CONCESSIONS	219.76
06/11/2013	1015	Hansen's IGA	INVOICE 0028899653	75.12
07/09/2013	1019	Hansen's IGA	WCFAL CONCESSIONS	33.46
Total Concession Expense				328.34
WCFAL Shoot Expense				
06/24/2013	1018	WCFAL	WCFAL	117.00
Total WCFAL Shoot Expense				117.00
Total COGS				445.34
Gross Profit				3,817.55
Expense				
Bank Fees				
02/28/2013			Service Charge	0.50
04/30/2013			Service Charge	0.75
05/31/2013			Service Charge	0.50
06/30/2013			Service Charge	0.50
07/31/2013			Service Charge	0.75
08/31/2013			Service Charge	0.50
Total Bank Fees				3.50

Profit & Loss Detail

January through December 2013

Date	Num	Name	Memo	Amount
Business Expenses				
Business Registration Fees				
08/20/2013	1021	WI DFI	CORPORATE RENEWAL	10.00
Total Business Registration Fees				10.00
Total Business Expenses				10.00
Operations				
Supplies				
04/09/2013	1010	Jon Powell	OFFICE SUPPLIES	28.49
Total Supplies				28.49
Website Expense				
06/19/2013	1017	QTH.com	WEB RENEWAL	70.85
Total Website Expense				70.85
Total Operations				99.34
Other Types of Expenses				
Insurance - Liability, D and O				
02/11/2013	1008	Sadler		531.15
Total Insurance - Liability, D and O				531.15
NFAA/WAA/WCFAL Membership Fees				
02/24/2013	1009	NFAA	CHARTER	40.00
04/22/2013	1013	NFAA	NFAA CHARTER	40.00
Total NFAA/WAA/WCFAL Membership Fees				80.00
Property Insurance				
04/05/2013	CPP88790	Mt. Morris Mutual	CPP88790 INSURANCE	506.00
Total Property Insurance				506.00
Total Other Types of Expenses				1,117.15
Real Estate Taxes				
02/11/2013	1007	La Crosse County ...	REAL ESTATE TAXES 2012	1,661.82
Total Real Estate Taxes				1,661.82
Repairs & Maintenance & Bales				
04/22/2013	1012	Jon Powell	RANGE MAINTENANCE	49.82
06/11/2013	1016	SKIP KOSKE	TARGETS & KEYS	14.23
08/11/2013	1020	Ron Schmidt		69.67
Total Repairs & Maintenance & Bales				133.72
Utilities				
01/16/2013	5269300529	Xcel Energy	FEB 2013	8.68
03/20/2013	2013-010		XCEL	8.68
04/18/2013	2013-011		XCEL	8.68
05/17/2013	XWD	Xcel Energy		9.64
06/28/2013	XWD	Xcel Energy		14.09
07/19/2013	XWD	Xcel Energy		27.35
08/16/2013	XWD	Xcel Energy		14.68
09/17/2013	ACH	Xcel Energy		14.27
10/15/2013	ACH	Xcel Energy		8.68
11/15/2013	ACH	Xcel Energy		8.68
12/16/2013	ACH	Xcel Energy		8.68
Total Utilities				132.11
Total Expense				3,157.64
Net Ordinary Income				659.91
Net Income				659.91