

BLACKHAWK ARCHERS OF LA CROSSE WISCONSIN, INC.

ANNUAL MEETING MINUTES 01/29/2017

The meeting was held at Gizzlies Restaurant in Onalaska, WI at 6:00 pm on January 29, 2017. Present: John Robison, Laura Rosenthal, Keith Rosenthal, Anthony Schmidt, Ron Schmidt, Betty Schmidt, Art Wells, Dan Blumer and Jon Powell. John Robison called the meeting to order.

Keith Rosenthal read the 2016 meeting minutes aloud for review. A motion was made by Dan Blumer to accept the minutes as presented, seconded by Jon Powell, motion carried.

President's Reports: John Robison spoke about the 3D targets that were left out well past the MAC qualifier. We need to be more diligent in clearing the course of these targets after the shoots. We need specific groups to be responsible for set-up & tear down after these shoots. If the weather doesn't cooperate as was the case in 2016, the group has to remember to come back and get the course cleared as soon as feasible based on the weather conditions.

Treasurer's Report: Laura Rosenthal presented the financials for 2016. See attached reports for details. Motion by Keith Rosenthal to accept the Treasurer's report, seconded by Anthony Schmidt – motion carried.

Range Report – Art Wells & Jon Powell. We purchased new bales in 2016 – about 1/3 of these bales are now on the range. There is a big tree down on #6 that will need to be cleared in April. The weather was bad for the 3D Shoot/MAC qualifier in July. Few actually finished the course due to the weather that day. The Field Shoot in June went very well. Motion to accept the range report made by Keith Rosenthal, Seconded by Anthony Schmidt, motion carried.

New Business: Keith Rosenthal brought up the discussion regarding the declining membership and the future of the club should this trend continue. Based on current membership numbers and related expenses, we have approximately 4 years left. The discussion surrounded how we can increase membership by creating a level of excitement. We need to utilize Facebook as well as our website to drive more membership and interest in the club. We need to increase the membership by approximately 50 more members to be in good shape. Jon Powell will work on getting the signage up on Hwy 16. Keith Rosenthal also suggested we have a special event helping crossbow hunters sight in the weekend before the hunting season opens.

The 2017 shoots will be as follows:

April 29-30 – Redding Prep - NFAA Marked 3D

May 13-14 – 3D & MAC Qualifier Shoot

June 18 – WCFAL League Shoot

June 24 – Field Shoot – 10am Shotgun Start

As is the case each year - we will have Work Days each Saturday in April from 8am – Noon.

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Election of Officers –

Range Captains: Skip Koske, Dan Blumer & Art Wells

Motion made by Ron Schmidt, seconded by Betty Schmidt. Motion carried.

Secretary/Treasurer: Laura Rosenthal

Motion made by Ron Schmidt, seconded by Jon Powell, motion carried.

Vice President: Jon Powell

Motion made by Ron Schmidt, Second by Dan Blumer, motion carried.

President: John Robison

Motion made by Ron Schmidt, seconded by Keith Rosenthal, motion carried.

Social Media: Anthony Schmidt

Motion made by Betty Schmidt, seconded by Jon Powell, motion carried.

Motion to adjourn by Anthony Schmidt, seconded by Keith Rosenthal, motion carried.

BLACKHAWK ARCHERS TREASURER'S REPORT EFFECTIVE 12/31/2016

Cash Balances:

ACCOUNT	1/1/2016 BALANCE	12/31/2016 BALANCE
ALTRA CHECKING	\$3,736.98	\$4,970.77
ALTRA SAVINGS	\$5,291.73	\$2,300.08
PETTY CASH	\$550.00	\$550.00
TOTAL FUNDS	\$9,578.71	\$7,820.85

Real Estate Taxes:

2008: \$1,629.64
2009: \$1,619.24
2010: \$1,648.68
2011: \$1,656.80
2012: \$1,661.82
2013: \$1,651.63
2014: \$1,659.49
2015: \$1,738.28
2016: \$1,673.95

Membership:

YEAR	2008	2009	2010	2011	2012	2013	2014	2015	2016
FAMILY/LIFE MEMBERSHIPS	62	60	47	38	35	19	32	57	30
INDIVIDUAL MEMBERSHIPS	30	40	31	20	23	20	44	41	38
YOUTH MEMBERSHIPS	2	1	2	0	2	1	1	2	0
CORPORATE MEMBERSHIPS	5	7	3	1	2	2	2	2	2
TOTAL MEMBERSHIPS	99	108	83	59	62	42	79	102	70

Blackhawk Archers of La Crosse Wisconsin, Inc.

Profit & Loss

01/26/17

January through December 2016

Accrual Basis

	<u>Jan - Dec 16</u>
Ordinary Income/Expense	
Income	
Concession Income	447.83
Membership Fee Income	1,900.00
Shoot Income	840.00
WCFAL Income	50.00
Total Income	<u>3,237.83</u>
Cost of Goods Sold	
Concession Expense	284.75
Shoot Expense	130.00
WCFAL Shoot Expense	29.00
Total COGS	<u>443.75</u>
Gross Profit	2,794.08
Expense	
Advertising	250.00
Bank Fees	17.50
Business Expenses	
Business Registration Fees	<u>20.00</u>
Total Business Expenses	20.00
Operations	
Supplies	<u>77.10</u>
Total Operations	77.10
Other Types of Expenses	
Insurance - Liability, D and O	581.00
Property Insurance	<u>522.00</u>
Total Other Types of Expenses	1,103.00
Real Estate Taxes	1,738.28
Reconciliation Discrepancies	8.68
Repairs & Maintenance & Bales	1,152.98
Utilities	<u>218.80</u>
Total Expense	<u>4,586.34</u>
Net Ordinary Income	<u>-1,792.26</u>
Net Income	<u><u>-1,792.26</u></u>

Blackhawk Archers of La Crosse Wisconsin, Inc.

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Balance Sheet

Accrual Basis

As of December 31, 2016

	<u>Dec 31, 16</u>
ASSETS	
Current Assets	
Checking/Savings	
Altra Checking 279689 84	4,939.06
Altra Savings 279689 00	2,300.08
Petty Cash	550.00
Total Checking/Savings	<u>7,789.14</u>
Other Current Assets	
Undeposited Funds	20.85
Total Other Current Assets	<u>20.85</u>
Total Current Assets	7,809.99
Fixed Assets	
Buildings - Clubhouse	16,089.52
Furniture and Equipment	3,334.31
Land - Operating	89,100.00
Total Fixed Assets	<u>108,523.83</u>
Other Assets	
Other Assets	540.00
Total Other Assets	<u>540.00</u>
TOTAL ASSETS	<u><u>116,873.82</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	15.19
Total Accounts Payable	<u>15.19</u>
Total Current Liabilities	<u>15.19</u>
Total Liabilities	15.19
Equity	
Opening Balance Equity	117,182.48
Retained Earnings	1,468.41
Net Income	-1,792.26
Total Equity	<u>116,858.63</u>
TOTAL LIABILITIES & EQUITY	<u><u>116,873.82</u></u>