

BLACKHAWK ARCHERS OF LA CROSSE WISCONSIN, INC.

ANNUAL MEETING MINUTES 03/25/2018

The meeting was held at La Crosse Archery in Onalaska, Wisconsin at 6:00 pm on March 25, 2018. Present: John Robison, Ron & Betty Schmidt, Jon & Holly Powell, Anthony Schmidt, Laura Rosenthal, Art Wells, Karl Horstman, Terry Wright, Dan Strasser and Troy Johnson. John Robison called the meeting to order.

The group reviewed the 2017 meeting minutes. Jon Powell made a motion to accept the minutes as written, seconded by Anthony Schmidt. The motion passed.

Treasurer's Report: Laura Rosenthal presented the financials for 2017. See the attached reports for the details. The practice of giving away free memberships for new bow purchases has not resulted in year over year membership, so it was the consensus of the group that we should stop that practice. A motion was made by Anthony Schmidt to accept the Treasurer's report, seconded by Betty Schmidt. The motion passed.

President's Report: John Robison presented the President's report. John noted that the shoot dates from 2017 worked well, but for one due to inclement weather. His primary concern was the fact that membership needs to grow with the club. It was suggested that we become more active on Facebook, increasing our social media presence in an attempt to generate interest and more membership. Laura Rosenthal will also prepare a flyer promoting Blackhawk for the 4H families that attend their annual Tournament at La Crosse Archery at the beginning of April. Motion to accept the President's Report by Anthony Schmidt, seconded by Jon Powell. Motion passed.

Range Report: Art Wells presented the Range Report. It was noted that target #9 needs to be rebuilt. We have plenty of bales remaining from those purchased last year. We will have Work Days every Saturday morning in April from 8am – noon. Our Redding Prep shoot will have 20 targets with a few for a shoot off in the practice range. Motion to accept the Range Report made by Ron Schmidt, seconded by Anthony Schmidt. Motion carried.

New Business:

- 2018 SHOOT DATES
 - April 28-29 – Redding Prep Shoot. Jon Powell to coordinate. Cost for the shoot is
 - June 3 – West Central Field Archery League
 - June 23 – Blackhawk Field Shoot. 10:00 Shotgun start. Fee to shoot \$20 (\$10 for club, \$10 to pot). Food will be provided.
 - July 14 – 3D Shoot. Online registration. \$20 to shoot. 50% Payback. Both hunter & open classes, marked 3D. Opens day of the shoot at 8am. Shotgun start at 9am.
- Highway 16 Signage. Contact has been made with Clearview Sign in West Salem. The group reviewed 4 versions of a potential sign and the group determined that the preferred draft includes an orange background and black arrows. The group requested that the club website be included on the sign as well as an arrow pointing toward the club and

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indicating the distance to the club. There will be an attachment under the sign that will note the year's shoot dates. Jon Powell will return to Clearview and get a quote and move forward with the sign project.

Election of Officers:

- **Range Captains:** Jon Powell nominated Skip Koske, Art Wells & Dan Blumer to be Range Captains again this year. Motion seconded by Betty Schmidt. Motion passed.
- **Social Media:** Ron Schmidt nominated Anthony Schmidt & Jon Powell to manage the Social Media for the Club. Seconded by Betty Schmidt. Motion carried.
- **Secretary/Treasurer:** John Robison nominated Laura Rosenthal, seconded by Ron Schmidt. Motion carried.
- **Vice President & President:** Jon Powell nominated John Robison to be the Vice President. John Robison then nominated Jon Powell for President. After discussion Jon Powell accepted the President position provided John Robison was Vice President. A joint vote was taken with John Robison as Vice President and Jon Powell as President. The vote was unanimous.

Motion to adjourn made by Ron Schmidt, seconded by Betty Schmidt.

BLACKHAWK ARCHERS TREASURER'S REPORT EFFECTIVE 12/31/2017

Cash Balances:

ACCOUNT	1/1/2017 BALANCE	12/31/2017 BALANCE
ALTRA CHECKING	\$4,959.91	\$2,762.16
ALTRA SAVINGS	\$5,286.45	\$4,738.00
PETTY CASH	\$550.00	\$550.00
TOTAL FUNDS	\$10,796.36	\$8,050.16

Real Estate Taxes:

2008: \$1,629.64
2009: \$1,619.24
2010: \$1,648.68
2011: \$1,656.80
2012: \$1,661.82
2013: \$1,651.63
2014: \$1,659.49
2015: \$1,738.28
2016: \$1,673.95
2017: \$1,825.78

Membership:

YEAR	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
FAMILY/LIFE MEMBERSHIPS	62	60	47	38	35	19	32	57	30	50
INDIVIDUAL MEMBERSHIPS	30	40	31	20	23	20	44	41	38	43
YOUTH MEMBERSHIPS	2	1	2	0	2	1	1	2	0	0
CORPORATE MEMBERSHIPS	5	7	3	1	2	2	2	2	2	2
TOTAL MEMBERSHIPS	99	108	83	59	62	42	79	102	70	95

Blackhawk Archers of La Crosse Wisconsin, Inc.

Profit & Loss

01/23/18

January through December 2017

Accrual Basis

	<u>Jan - Dec 17</u>
Ordinary Income/Expense	
Income	
Concession Income	534.50
Interest Income	3.49
Membership Fee Income	2,440.00
Shoot Income	1,168.00
WCFAL Income	165.00
Total Income	<u>4,310.99</u>
Cost of Goods Sold	
Concession Expense	499.82
Shoot Expense	155.00
WCFAL Shoot Expense	25.00
Total COGS	<u>679.82</u>
Gross Profit	3,631.17
Expense	
Advertising	250.00
Operations	
Supplies	72.25
Website Expense	59.40
Total Operations	<u>131.65</u>
Other Types of Expenses	
Insurance - Liability, D and O	557.96
Property Insurance	522.00
Total Other Types of Expenses	<u>1,079.96</u>
Real Estate Taxes	1,673.95
Reconciliation Discrepancies	-79.15
Repairs & Maintenance & Bales	110.77
Utilities	208.63
Total Expense	<u>3,375.81</u>
Net Ordinary Income	<u>255.36</u>
Net Income	<u><u>255.36</u></u>

Balance Sheet

As of December 31, 2017

	<u>Dec 31, 17</u>
ASSETS	
Current Assets	
Checking/Savings	
Altra Checking 279689 84	2,762.16
Altra Savings 279689 00	4,738.00
Petty Cash	550.00
Total Checking/Savings	<u>8,050.16</u>
Total Current Assets	8,050.16
Fixed Assets	
Buildings - Clubhouse	16,089.52
Furniture and Equipment	3,334.31
Land - Operating	89,100.00
Total Fixed Assets	<u>108,523.83</u>
Other Assets	
Other Assets	540.00
Total Other Assets	<u>540.00</u>
TOTAL ASSETS	<u><u>117,113.99</u></u>
LIABILITIES & EQUITY	
Equity	
Opening Balance Equity	117,182.48
Retained Earnings	-323.85
Net Income	255.36
Total Equity	<u>117,113.99</u>
TOTAL LIABILITIES & EQUITY	<u><u>117,113.99</u></u>