April 10, 2022

1:50P

Location Jon Powell's House

Attending: Keith Rosenthal, Jon Powell, Ed Ludwig, Skip Koske and Ron Schmidt

Jon called the meeting to order.

2021 Meeting Minutes - were read and Ron motioned to accept them. Skip seconded. Motion passed.

President Report – Jon delivered the President's report. He noted that bad weather made for small shoot turnouts. He also noted that it is difficult to schedule shoot dates that don't conflict with other shoots in the area. Jon reported that the practice range was in good condition. Keith suggested that we consider closing the walk-in gate and also change the lock on the gate. He expressed the fear that the club is losing money to people who use the range and do not pay.

The group also noted that the checkbook is extremely low and that we have perhaps 3 years of sustainability if we don't change our income stream. Several ideas were brought up for ways to raise income including additional shoots, raising membership fees, etc.

Ed made a motion to raise membership fees by \$10 ea which raises annual membership for individuals to \$40 and families to \$50. Skip seconded the motion.

Treasurer's Report – Keith went over the Treasurer's report. He asked the question, "What happens if the club goes under?" None of the bylaws he had read contained any provision for this occurrence. Keith also brought the poly tubs containing all past documentation for the club, including bylaws. Ed made a motion to have an agenda item for the next meeting. Jon seconded the motion. Motion passed. Jon made a motion to accept the Treasurer's Report. Ron seconded the motion. Motion passed.

WCFAL – Ron discussed shoot dates.

Jun 26 - WCFAL at Blackhawk.

April 30 – May 1 - Redding 3D marked shoot at Blackhawk. This shoot is also known as the Western Trail Shoot.

May 15 0- WCFAL at Coulee Archers. Keith expressed an interest to introduce his 102 level students at La Crosse Archery to the WCFAL.

July 23-24 - 3D combo shoot at Blackhawk.

Ed made a motion to accept the shoot schedule. Skip seconded the motion. Motion passed.

Other Business

Skip brought up the subject of laying in sidewalks in the future in order to help assist handicapped shooters. There was some discussion about other clubs willing to donate to the cause. Perhaps NASA would be one of those donation clubs? Keith noted that with the lean state of our checkbook, and such an endeavor would attract members who may not be in a position to pay dues, this might be a bridge too far.

Election of Officers

Ed Ludgwig – President

Jon Powell – Vice President

Secretary / Treasurer – Laura Rosenthal

Range Captains – Skip Koske and Ron Schmidt

The election of all these officers was motioned by Ron and seconded by Skip. The election of new officers was passed.

Adjournment

Keith made the motion to adjourn the meeting. Skip seconded the motion. The motion passed.

Blackhawk Archers of La Crosse

Email: contact@blackhawkarchers.com Jon Powell– President Bob Bakkestuen – Vice President Laura Rosenthal – Treasurer



BLACKHAWK ANNUAL MEETING AGENDA & 2021 FINANCIAL REPORT APRIL 10, 2022

- Meeting will be called to order by Jon Powell
- Presentation and acceptance of the May 23, 2021 meeting minutes.
- President's Report Jon Powell
- Treasurer's Report Laura Rosenthal
- Range Report Skip Koske & Anthony Schmidt
- New Business
- Election of Officers

President -

VP -

Sec/Treas -

Range Capt –

Mktg -

Adjourn

2021 Financial Condition

| ACCOUNT | 1/1/2021 BALANCE | 12/31/21 BALANCE |
|----------------|---------------------|---------------------|
| ALTRA CHECKING | \$1,685.28 | \$1,349.16 |
| ALTRA SAVINGS | \$1,696.65 | \$1,698.35 |
| PAYPAL | \$181.88 | \$23.64 |
| PETTY CASH | \$550.00 | \$550.00 |
| TOTAL FUNDS | \$4,113.81 | \$3,621.15 |

Real Estate Taxes

| TAX YEAR | ACRES | FMV | TAX AMT |
|-------------|-------|-----------|------------|
| 2021 | 4.31 | \$18,000 | \$265.23 |
| 2021 | 16.57 | \$112,800 | \$1,596.11 |
| TOTALS | 20.88 | \$110,800 | \$1,861.34 |

Membership

| YEAR | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |
|-------------|------|------|------|------|------|------|------|------|------|------|------|
| FAMILY/LIFE | | | | | | | | | | | |
| MEMBERSHIPS | 38 | 35 | 19 | 32 | 57 | 30 | 50 | 40 | 32 | 30 | 34 |
| INDIVIDUAL | | | | | | | | | | | |
| MEMBERSHIPS | 20 | 23 | 20 | 44 | 41 | 38 | 43 | 30 | 29 | 34 | 30 |
| YOUTH | | | | | | | | | | | |
| MEMBERSHIPS | 0 | 2 | 1 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| CORPORATE | | | | | | | | | | | |
| MEMBERSHIPS | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| | | | | | | | | | | | |
| TOTAL | | | | | | | | | | | · |
| MEMBERSHIPS | 59 | 62 | 42 | 79 | 102 | 70 | 95 | 72 | 63 | 66 | 66 |

 $Sadler\ Liability\ Insurance-did\ not\ purchase$

Mt. Morris Mutual Property Coverage \$473/year

Blackhawk Archers of La Crosse Wisconsin, Inc. Balance Sheet

As of December 31, 2021

| | Dec 31, 21 |
|---|---|
| ASSETS Current Assets Checking/Savings 100 - Altra Checking 279689 84 101 - Altra Savings 279689 00 300 - Paypal 500 - Petty Cash | 1,099.13 1,698.77 23.64 550.00 |
| Total Checking/Savings | 3,371.54 |
| Total Current Assets | 3,371.54 |
| Fixed Assets Buildings - Clubhouse Furniture and Equipment Land - Operating | 16,089.52 4,300.16 89,100.00 |
| Total Fixed Assets | 109,489.68 |
| Other Assets Other Assets | 540.00 |
| Total Other Assets | 540.00 |
| TOTAL ASSETS | 113,401.22 |
| LIABILITIES & EQUITY Equity Opening Balance Equity Retained Earnings Net Income | 117,182.48 -3,057.44 -723.82 |
| Total Equity | 113,401.22 |
| TOTAL LIABILITIES & EQUITY | 113,401.22 |

Blackhawk Archers of La Crosse Wisconsin, Inc. Profit & Loss

January through December 2021

| | Jan - Dec 21 |
|--|--------------------------------------|
| Ordinary Income/Expense | |
| Income Concession Income Interest Income Membership Fee Income Shoot Income | 113.00 2.12 2,275.00 360.00 |
| Total Income | 2,750.12 |
| Cost of Goods Sold PP - Paypal Fees | 69.77 |
| Total COGS | 69.77 |
| Gross Profit | 2,680.35 |
| Expense Business Expenses Business Registration Fees | 20.00 |
| Total Business Expenses | 20.00 |
| Operations Website Expense | 59.40 |
| Total Operations | 59.40 |
| Other Types of Expenses Insurance - Liability, D and O Property Insurance | 488.00 -15.00 |
| Total Other Types of Expenses | 473.00 |
| Real Estate Taxes Reconciliation Discrepancies Repairs & Maintenance & Bales Utilities | 1,861.34 0.03 768.36 222.04 |
| Total Expense | 3,404.17 |
| Net Ordinary Income | -723.82 |
| Net Income | -723.82 |